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JASE ADRIENNE

The Philosophy of Argument and Audience Reception Springer Science & Business Media
This volume contains 12 papers addressed to researchers and advanced students in informal logic and related fields, such as argumentation, formal logic, and communications. Among the issues discussed are attempts to rethink the nature of argument and of inference, the role of dialectical context, and the standards for evaluating inferences, and to shed light on the interfaces between informal logic and argumentation theory, rhetoric, formal logic and cognitive psychology.

Argumentation Schemes Springer Science & Business Media
Widely praised, ARGUMENTATION AND DEBATE, 13E, uses a clear, concise, and engaging presentation that makes even complex material easy for students to understand. The authors have adapted the text over the years to match changing practices in debate and teaching while preserving classical and conventional approaches to learning debate. This edition retains its rhetorical roots with a flexible tone open to a diverse array of debate styles that is appropriate in the contemporary context. It values the importance of inclusion and sensitivity to differences of culture, gender, orientation, class and other factors as they impact communicative choices and argumentation. The authors have a preference for team topic evidence-based policy debate; however, the text strives to offer viable tools for a wide range of readers interested in improving their critical thinking for reasoned decision making. Available with InfoTrac Student Collections http://gocengage.com/infotrac.
Important Notice: Media content referenced within the product description or the product text may not
be available in the ebook version. **Logic, Epistemology, and the Unity of Science** John Benjamins Publishing
This book provides a systematic analysis of many common argumentation schemes and a compendium of 96 schemes. The study of these schemes, or forms of argument that capture stereotypical patterns of human reasoning, is at the core of argumentation research. Surveying all aspects of argumentation schemes from the ground up, the book takes the reader from the elementary exposition in the first chapter to the latest state of the art in the research efforts to formalize and classify the schemes, outlined in the last chapter. It provides a systematic and comprehensive account, with notation suitable for computational applications that increasingly make use of argumentation schemes.

**The Uses of Argument** Springer Science & Business Media
This volume gives a theoretical account of the problem of analyzing and evaluating argumentative discourse. After placing argumentation in a communicative perspective, and then discussing the fallacies that occur when certain rules of communication are violated, the authors offer an alternative to both the linguistically-inspired descriptive and logically-inspired normative approaches to argumentation. The authors characterize argumentation as a complex speech act in a critical discussion aimed at resolving a difference of opinion. The various stages of a critical discussion are outlined, and the communicative and interactional aspects of the speech acts performed in resolving a simple or complex dispute are discussed. After dealing with crucial aspects of analysis and linking the evaluation of argumentative discourse to the analysis, the authors identify the fallacies that can occur at various stages of discussion. Their general aim is to elucidate their own pragma-dialectical perspective on the analysis and evaluation of argumentative discourse, bringing together pragmatic insight concerning speech acts and dialectical insight concerning critical discussion.

**Argumentation in Artificial Intelligence** Springer
Atheology is the intellectual effort to understand atheism, defend the reasonableness of unbelief, and support nonbelievers in their encounters with religion. This book presents a historical overview of the development of atheology from ancient thought to the present day. It offers in-depth examinations of four distinctive schools of atheological thought: rationalist atheology, scientific atheology, moral atheology, and civic atheology. John R. Shook shows how a familiarity with atheology's complex histories, forms, and strategies illuminates the contentious features of today's atheist and secularist movements, which are just as capable of contesting each other as opposing religion. The result is a book that provides a disciplined and philosophically rigorous examination of atheism's intellectual strategies for reasoning with theology. Systematic Atheology is an important contribution to the philosophy of religion, religious studies, secular studies, and the sociology and psychology of nonreligion.

**From Argument Schemes to Argumentative Relations in the Wild** Springer
In this book two of the leading figures in argumentation theory present a view of argumentation as a means of resolving differences of opinion by testing the acceptability of the disputed positions.
Their model of a 'critical discussion' serves as a theoretical tool for analyzing, evaluating and producing argumentative discourse. This is a major contribution to the study of argumentation and will be of particular value to professionals and graduate students in speech communication, informal logic, rhetoric, critical thinking, linguistics, and philosophy.

**Argumentation, Communication, and Fallacies** Springer Science & Business Media

This work deals with argumentation in philosophy. In the “affirmative” view of argumentation, each party thinks it is right while all other positions are wrong; argumentation is seen as guided by a set of rules that should lead to the resolution of the dispute in favor of one party. This book advances a critique of such an approach, proposing instead a negative one, the central idea of which is that each party organizes the elements of the problem concerning the definition of terms, the assumptions to be accepted, and the types of logical resources being used. The negative approach attempts to modify the ethics of philosophical discussions, moving towards pluralism, a diversity of perspectives, and the capacity to adopt a panoramic view where one’s own posture appears only as one among others. Argumentation is a ubiquitous matter; professionals of all areas will have to argue to support their positions, in diplomacy, medicine or religion and in everyday life. In any of these contexts, the distinction between an affirmative and a negative approach to argumentation matters. The book will particularly appeal to graduate and postgraduate students in philosophy, psychology, pedagogy and communication, as well as the general reader interested in philosophy.

**Introduction to a Negative Approach to Argumentation** Springer Science & Business Media

The main thesis of this book is that it is philosophically reasonable, intelligible, and appropriate to raise questions about God, and to provide answers to those questions that are rational only within the framework of a conception of reality or being as a whole.

**Acceptable Premises** Routledge

A vital contribution to legal theory and media and civic discourse In the 1860s, northern newspapers attacked Abraham Lincoln's policies by attacking his character, using the terms “drunk,” “baboon,” “too slow,” “foolish,” and “dishonest.” Political argumentation has steadily increased since then and the argumentum ad hominem, or personal attack argument, has now been carefully refined as an instrument of “opposition tactics” and “going negative” by the public relations experts who design political campaigns at the national level. In this definitive treatment of one of the most important concepts in argumentation theory and informal logic, Douglas Walton presents a normative framework for identifying and evaluating ad hominem or personal attack arguments. Personal attack arguments have often proved to be so effective, in election campaigns, for example, that even while condemning them, politicians have not stopped using them. In the media, in the courtroom, and in everyday confrontation, ad hominem arguments are easy to put forward as accusations, are difficult to refute, and often have an extremely powerful effect on persuading an audience. Walton gives a clear method for analyzing and evaluating cases of ad hominem arguments found in everyday
argumentation. His analysis classifies the ad hominem argument into five clearly defined subtypes—abusive (direct), circumstantial, bias, “poisoning the well,” and tu quoque (“you’re just as bad”) arguments—and gives methods for evaluating each type. Each subtype is given a well-defined form as a recognizable type of argument. The numerous case studies show in concrete terms many practical aspects of how to use textual evidence to identify and analyze fallacies and to evaluate argumentation as fallacious or not in particular cases.

**Strategic Maneuvering in Argumentative Discourse**
Northwestern University Press

"Examining Argumentation in Context: Fifteen studies on strategic maneuvering "contains a selection of papers on strategic maneuvering in argumentative discourse. Starting point of all of these contributions is that a satisfactory analysis and evaluation of strategic maneuvering is possible only if the argumentative discourse is first situated in the communicative and interactional context in which it occurs. While some of the contributions present general views with regard to strategic maneuvering, other contributions report on the results of empirical studies, examine strategic maneuvering in a particular legal or political context, or highlight the presentational design of strategic maneuvering. "Examining Argumentation in Context" therefore provides an insightful "view of recent developments in the research on strategic maneuvering, which is currently prominent in the study of argumentation.

**How Philosophers Argue** Springer
In "Strategic Maneuvering in Argumentative Discourse," Frans H. van Eemeren "brings together the dialectical and the rhetorical dimensions of argumentation by introducing the concept of strategic maneuvering. Strategic maneuvering refers to the arguer’s continual efforts to reconcile aiming for effectiveness with being reasonable. It takes place in all stages of argumentative discourse and manifests itself simultaneously in the choices that are made from the topical potential available at a particular stage, in adaptation to audience demand, and in the use of specific presentational devices. Strategic maneuvering derails when in the specific context in which the discourse takes place a rule for critical discussion has been violated, so that a fallacy has been committed. Van Eemeren makes clear that extending the pragma-dialectical approach to argumentation by taking account of strategic maneuvering leads to a richer and more precise method for analyzing and evaluating argumentative discourse."

**A Systematic Theory of Argumentation** Cambridge University Press

The first volume in this new series explores, through extensive cooperation, new ways of achieving the integration of science in all its diversity. The book offers essays from important and influential philosophers in contemporary philosophy, discussing a range of topics from philosophy of science to epistemology, philosophy of logic and game theoretical approaches. It will be of interest to philosophers, computer scientists and all others interested in the scientific rationality.

**A Systematic Theory of Argumentation** Springer Nature

The book offers a compact but comprehensive introductory overview of
the crucial components of argumentation theory. In presenting this overview, argumentation is consistently approached from a pragma-dialectical perspective by viewing it pragmatically as a goal-directed communicative activity and dialectically as part of a regulated critical exchange aimed at resolving a difference of opinion. As a result, the book also systematically explains how the constitutive parts of the pragma-dialectical theory of argumentation, which are discussed in a number of separate publications, hang together. The following crucial topics are discussed: (1) argumentation theory as a discipline; (2) the meta-theoretical principles of pragma-dialectics; (3) the model of a critical discussion aimed at resolving a difference of opinion; (4) fallacies as violations of a code of conduct for reasonable argumentative discourse; (5) descriptive research of argumentative reality; (6) analysis as theoretically-motivated reconstruction; (7) strategic manoeuvring aimed at combining achieving effectiveness with maintaining reasonableness; (8) the conventionalization of argumentative practices; (9) prototypical argumentative patterns; (10) pragma-dialectics amidst other approaches. Argumentation Theory: A Pragma-Dialectical Perspective is clearly written and makes argumentation theory understandable to all scholars and advanced students interested in argumentation research. Examining Argumentation in Context Cambridge University Press The goal of this book is to ascertain Lessing's views on argumentation and rhetoric. I intend to establish that these views constitute a systematic and coherent theory and to argue that for Lessing rhetoric in argument can yield philosophical truth. Analysis of Lessing's views also sheds light on the general significance of rhetoric in the 18th century. The denial that rhetoric has claims to truth is a long-standing prejudice of Western thought. This position is evident in Kant's rejection of rhetoric in philosophical discourse. But in my view, the situation in the 18th century in Germany was somewhat more complex. Rhetoric did not die a quiet death but was very much alive in polemical tracts, and Lessing was a pivotal figure in a culture dominated by argument and disputation. I asked myself why and how this polemical age came to an end and how does the rejection of polemics by the 19th century affect our understanding of the 18th century? In the Introduction, I address some of these questions and establish a historical framework for the development of polemics in the 18th century. Another reason this polemical age has traditionally been seen as problematic for the scholars of the period is because argument, disputation and debate cannot be submitted to the same easy analysis as the systematic treatises produced at the end of the century. Handbook of Argumentation Theory Routledge The Handbook Argumentation Theory provides an up to date survey of the various theoretical contributions to the development of argumentation theory for all scholars interested in argumentation, informal logic and rhetoric. It describes the historical roots of modern argumentation theory that are still an important theoretical background to contemporary approaches. Because of the complexity, diversity and rate of developments in argumentation theory, there is a real need for an overview of the state of the
art, the main approaches that can be distinguished and the distinctive features of these approaches. The Handbook covers classical and modern backgrounds to the study of argumentation, the New Rhetoric developed by Perelman and Olbrechts-Tyteca, the Toulmin model, formal approaches, informal logic, communication and rhetoric, pragmatic approaches, linguistic approaches and pragma-dialectics. The Handbook is co-authored by Frans H. van Eemeren, Bart Garssen, Erik C.W. Krabbe, A. Francisca Snoeck Henkemans, Bart Verheij and Jean Wagemans, who are a coherent and prominent writing team whose expertise covers the whole field. The authors are assisted by an international Editorial Board consisting of outstanding argumentation scholars whose fields of interest are represented in the volume.

**The Passions of Rhetoric: Lessing’s Theory of Argument and the German Enlightenment** Springer Nature

This book brings together essays by one of the pre-eminent scholars of informal logic.

**Scare Tactics** John Benjamins Publishing

In this book, Feagin develops a theory of systemic racism to interpret the highly racialized character and development of this society. Exploring the distinctive social worlds that have been created by racial oppression over nearly four centuries and what this has meant for the people of the United States, focusing his analysis on white-on-black oppression. Drawing on the commentaries of black and white Americans in three historical eras; the slavery era, the legal segregation era, and then those of white Americans. Feagin examines how major institutions have been thoroughly pervaded by racial stereotypes, ideas, images, emotions, and practices. He theorizes that this system of racial oppression was not an accident of history, but was created intentionally by white Americans. While significant changes have occurred in this racist system over the centuries, key and fundamentally elements have been reproduced over nearly four centuries, and US institutions today imbed the racialized hierarchy created in the 17th century. Today, as in the past, racial oppression is not just a surface-level feature of society, but rather it pervades, permeates, and interconnects all major social groups, networks, and institutions across society.

**Pondering on Problems of Argumentation**

Toronto ; New York : McGraw-Hill Ryerson

Pondering on Problems of Argumentation is a collection of twenty essays brought together for anyone who is interested in theoretical issues in the study of argumentation. This collection of papers gives the reader an insightful and balanced view of the kind of theoretical issues argumentation theorists are currently concerned with. Because most of the perspectives on argumentation that are en vogue are represented, this volume provides a multidisciplinary and even interdisciplinary outlook on the current state of affairs in argumentation theory. Some of the contributions in Pondering on Problems of Argumentation deal with problems of argumentation that have been recognized as theoretical issues for a considerable time, like the problems of fallaciousness and identifying argumentation structures. Other contributions discuss issues that have become a focus of attention only recently or regained their prominence, such as the relationship between dialectic and rhetoric, and the strategic use of the argumentative technique of
dissociation. In five separate sections papers are included dealing with argumentative strategies, problems of norms of reasonableness and fallaciousness, types of argument and argument schemes the structure of argumentation and rules for advocacy and discussion.

The Passions of Rhetoric: Lessing’s Theory of Argument and the German Enlightenment

A Systematic Theory of Argumentation

In this book two of the leading figures in argumentation theory present a view of argumentation as a means of resolving differences of opinion by testing the acceptability of the disputed positions. This is a major contribution to the study of argumentation.

Argument, Inference and Dialectic
Springer

A Systematic Theory of Argumentation
Cambridge University Press